

NAHREP Top 250 Latino Mortgage Originators Award

Submission Guidelines



Requirements:

1. Nominee's ethnic background must be 25% Hispanic or Latino origin
2. Nominee must be a practicing mortgage originator
3. Data must be reflective of the individual's or team's transactions for the 2025 calendar year, January 1 through December 31, 2025.
4. Nominee's name must be attached to the "Uniform Residential Loan Application" (1003) as the originator on record for each loan to qualify towards the number of closed mortgages
5. Branch managers are eligible for the award so long as all requirements are met.

Transactions that can be submitted:

1. Only residential transactions can be submitted. Residential is defined as dwellings with four or fewer units. Manufactured homes are included.
2. Second liens and HELOCs are excluded from transaction counts. Seconds can be included in the total loan volume.

Individual Nominations

An individual is defined as a mortgage professional who closes transactions under their name per URLA. Please note that if a mortgage professional considers themselves as part of a team, yet closes their transactions in their own name they are eligible to submit themselves as an individual mortgage originator.

Team Nominations

Teams are described as a group of mortgage professionals who work as one entity. Only transactions where the team leader is listed as the originating loan professional per URLA will count toward the team's total. Only a team lead is able to submit for the team aspect of this award. An individual within a team is unable to submit their individual production.